

MSC GROUPS

AMENITY POINTS



INCREASE YOUR GROUP BUSINESS WITH MSC GROUPS

As part of our continuous dedication to you, our esteemed Travel Advisors, we have introduced an upgraded program for affinity and promotional groups. This enhancement empowers you to craft tailor-made and invaluable experiences for your group clients. **MSC GROUPS** is accessible and applies to all new groups. Requesting group space has been simplified with the MSC Cruises Group Quotator on **MSCBook.com**.

GROUP AMENITY POINTS

Select from a range of amenities to provide additional incentives for your group, whether it's for your clients or yourself. The allocation of amenity points is based on factors like sailing date, itinerary, and season, and these points are detailed in the Group Quotator on MSC Book.

UPDATED GROUP AMENITY POINTS MENU

Add even more value to your group and choose from a menu of amenities, including reduced tour conductor requirements, stateroom gifts, shipboard credit, Wi-Fi, bonus commission, cocktail parties, and more.

GROUP RATES & AMENITY POINTS

Our group rates and amenity points are now available at your fingertips. Visit [MSCBook.com](https://www.mscbook.com) to download all the information you need before completing your group request. Once you are ready to submit your group, you will go to MSC Book, under Booking, and select Group Quotator.

WAIVED INITIAL DEPOSIT

For groups of 8 to 16 staterooms or less, the initial deposit will be waived.

10% COMMISSION ON PRE-PAID SHORE EXCURSIONS

Help your clients make the most of their cruise and get paid while doing it. Earn a 10% commission on all pre-paid shore excursions – a benefit exclusive to groups.

TRANSFER INDIVIDUAL BOOKINGS TO A GROUP

Caribbean FIT bookings can be transferred into an existing eligible group, provided there is still group inventory and occupancy available. An eligible group must have a minimum of 8 cabins sold prior to moving FIT bookings into the group. FIT bookings may be transferred while maintaining the FIT rate and associated promotions. FIT bookings transferred into the group will count towards the group TC and receive group amenities.

CONSUMER AMENITIES PROTECTED

Consumer amenities, such as shipboard credit and stateroom gifts, are protected down to one (1) booking.

AUGUST 2023

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MSC CRUISES GROUP AMENITY POINT MENU & VALUES

VALID FOR GROUPS OF 70 STATEROOMS

GUEST-FACING AMENITIES

AMENITY POINTS CRUISE LENGTH

<5 NIGHTS	+5 NIGHTS	Stateroom Gifts
2	1	A bowl of selected season fruits, 7 kinds or a tray of chocolate-dipped strawberries (10 pieces); served in stateroom. Code 281 & 503.
3	2	One bottle of house-brand sparkling wine. Code 525, One bottle of Sauvignon Blanc or Chardonnay; served in stateroom. Code 567, One bottle of Cabernet Sauvignon or Merlot; served in stateroom. Code 568.
6	4	One bottle of sweet sparkling wine/Spumante, two MSC flutes (souvenir to take home) and a tray of chocolate-dipped strawberries (10 pieces); served in stateroom. Code 562.
Wi-Fi Amenity (maximum 1 per stateroom)*		
4	8	Maximum 1 per stateroom and vary per ship.
Cocktail Parties (minimum 16 guests)		
2	1	House brand sparkling wine and fruit punch. Available for groups of minimum 16 persons. Code 234.
2	1	Non-alcoholic cocktails, virgin frozen drinks and soft drinks. Available for groups of minimum 16 persons. Code 358.
3	2	House brand sparkling wine, fruit punch and two kinds of aperitif cocktails (Martini Cocktail, Pink Lady). Available for groups of minimum 16 persons. Code 236.
3	2	Selection of DOC wines (at least one red and one white) and draft beer. Available for groups of minimum 16 persons. Code 357.
6	4	Cocktail party with all drinks from the Bar List except premium brands and bottles of wine/champagne. Code 230.
Shipboard Credits (max. one per stateroom)*		
3	2	\$25 per stateroom
6	4	\$50 per stateroom
N/A	6	\$75 per stateroom
N/A	8	\$100 per stateroom

*Shipboard Credits and Wi-Fi cannot be combined. Only 1 may be chosen as a group amenity.

TRAVEL ADVISOR AMENITIES

AMENITY POINTS CRUISE LENGTH

<5 NIGHTS	+5 NIGHTS	Accelerated Tour Conductor Berths
0	0	Cruise only tour conductors 1 free for 15 full fare guest, max 6.
4	4	Cruise only tour conductors 1 free for 13 full fare guest, max 15.
6	6	Cruise only tour conductors 1 free for 11 full fare guest, max 15.
Reduced Rate Travel Advisor Stateroom (maximum one per group)		
5	5	Upfront cruise only travel advisor rate stateroom based on a minimum of 10 full fare guests. NET rate of \$40 per person per day. TFP are additional. Can only be used for a bonafide travel advisor or group organizer. Suites are excluded.
Bonus Commission (minimum 5 staterooms & maximum one per stateroom)**		
3	2	\$25 per stateroom
6	4	\$50 per stateroom
N/A	6	\$75 per stateroom
N/A	8	\$100 per stateroom
Marketing Funds (minimum 5 staterooms & maximum one per stateroom)** May be used as a fundraising amenity		
3	2	\$25 per stateroom
6	4	\$50 per stateroom
N/A	6	\$75 per stateroom
N/A	8	\$100 per stateroom
Group Deposits		
2	2	Waiver of initial group deposit for a period of 60 days. Not valid for groups booked within 6 months of sailing.
N/A	3	Waiver of initial group deposit for a period of 90 days. Not valid for groups booked within 6 months of sailing.

**Bonus Commission & Marketing Funds cannot be combined. Only 1 may be chosen as a group amenity. PAID AFTER SAILING DATE on sailed staterooms only.

AUGUST 2023