



Get to know us

For over 40 years, Funjet Vacations has been committed to the success of travel professionals. After all, our company got its start by a former travel agent himself, Bill La Macchia. Our philosophy is simple...in fact, we built our whole agent platform around it. You speak. We listen. And then we deliver. We take agent feedback to heart and do everything we can to simplify your success—and your profitability!

We offer travel options with more than 40 air carriers and 40,000 hotels in more than 900 destinations. Book full vacation packages, air + hotel, hotel only, air only, car rentals, activities and tours, and multi-stop packages.

What's more, booking Funjet Vacations packages is a cinch right here in VAX VacationAccess® award-winning booking platform.

Funjet Vacations is proud to be the flagship brand of The Mark Travel Corporation (TMTC).

Why book with us

With Funjet Vacations, travel is always more than a ticket to a destination. So why Funjet? "Fun" is literally in our name.

- Non-stop charter and value flights in 10 markets with competitive pricing, flexibility, and convenience
- Deposit plan options starting at \$0 down when purchasing All-In-One Travel Protection
- Groups Your Way and Contracted Groups programs
- All-In-One Travel Protection allows your clients to cancel or change their vacation at any time before departure without costly revision fees
- Our Price Match Plus program keeps you competitive
- Insider Circle provides exclusive benefits for your travelers from our top suppliers and partners

Cheat Sheet



- Opportunities to earn what you deserve with competitive commissions, the ability to Set Your Own Commission, Agent Bonus Cash, and more

Our products

Funjet Vacations focuses on leisure travel from U.S. domestic origins to destinations worldwide.

Products include:

- Flight + hotel + car, flight + hotel, flight only, hotel only, activities only, ski vacations, Europe packages, and more
- Published and bulk air options
- Charter and value flight options
- All-In-One travel protection
- Groups Your Way and Contracted Groups options
- Exclusive ability to book Southwest Airlines® in your Funjet packages

Booking in VAX VacationAccess®

Funjet Vacations has an anchor store in VAX that offers a variety of resources, current promotions, and an easy-to-use reservation tool. Access our anchor store by hovering your mouse over *Suppliers* on VAX's main navigation bar and then clicking *Funjet Vacations*.

The anchor store may also be accessed by typing FunjetAgent.com in your browser's address bar.

When booking in VAX:

- Air must be booked roundtrip. One-ways are not available
- Book up to 8 travelers/4 rooms on a single itinerary. For a larger party, check out our groups options
- All travelers on a single itinerary must originate from the same city

Reservations that require multi-origins or one-way flights may be arranged through our customer care center.

Cheat Sheet



Travel protection

All-In-One Travel Protection gives your clients peace of mind before and during travel by protecting their vacation investments from the unexpected. Unlike many other options, your clients will always get cash back if they need to cancel and your commission is protected up to \$100 per room.

All-In-One Travel Protection is available for Mexico, Caribbean, Central America, and USA/Hawaii destinations.

Benefits:

- Cancel or change your clients' vacation at any time before departure without costly revision fees
- Your clients will get their money back in the original form of payment
- Low deposit
 - No deposit for land only packages
 - \$50 per person for air-inclusive packages with charter/value flights
 - \$100 per person for air-inclusive packages with scheduled air
- Receive industry exclusive hurricane credit
- Commission protection of up to \$100 on canceled reservations

Find it in VAX: Suppliers > Funjet Vacations > Travel Info > [Travel Protection](#).

Booking groups

We're experts in all types of group travel and destinations: Destination weddings, bachelor and bachelorette parties, family, reunions, corporate groups & more.

Groups Your Way

With Groups Your Way, you have the flexibility of booking your clients traveling in groups of 5 rooms or more, in VAX, 24/7/365. All Groups Your Way bookings are eligible to receive a dedicated promotional code discount and bookings to our bonus properties will receive exclusive benefits.



Our Groups Your Way program is ideal for:

- Multi-origin groups and groups with multiple deviations
- Destination wedding groups, small groups, domestic groups
- Groups as small as 5 rooms

Benefits:

- Book right in VAX using a group promo code
- Exclusive promo code discount up to \$225 at a “bonus” hotel
- Complimentary rooms and other group inclusions
- Ability to book different itineraries (i.e. varying origins, lengths of stay, etc.)
- One free charter/value seat for every 20 adult charter seats sold
- Custom event pages for your clients’ groups
- Combinable with United Vacations® Groups Your Way. Although the benefits differ between the brands, you can pool bookings across both brands for a group to meet minimum hotel room requirements

Find it in VAX: Suppliers > Funjet Vacations > Travel Info > [Group Travel](#).

Contracted Groups

The Contracted Groups option is perfect for groups of 10 or more rooms with travelers on the same itinerary who need flexible payment and cancellation policies. You'll receive professional, personalized service from our team of dedicated specialists as well as many great benefits including:

- Groups technology that makes it easier than ever for you to manage a group
- Group payments can be made in VAX, 24/7
- Flexible policies for your entire group
- Same price for all travelers with a reserved inventory block
- Eligible for complimentary rooms and airfare credits based on the number of passengers
- Deposits starting from as low as \$50 per person for hotel-only and charter/value air + hotel packages

Find it in VAX: Suppliers > Funjet Vacations > Travel Info > [Group Travel](#).

Cheat Sheet





Price Match Plus

If you booked a Funjet reservation and then find a lower price somewhere else for the same components, we'll match it!

We approve 90% of price matches with no need to even wait. We price match against all standard tour operators, hotel direct, all online travel agencies (OTAs), and even other Mark Travel brands.

If you find a lower price through a membership/club program or non-instant OTA hotels, we'll still do our best to match or lower your price.

All submitted price match requests are approved or denied within three business hours. Support is available outside of business hours through Funjet Vacations Customer Care Center.

Find it in VAX: Suppliers > Funjet Vacations > Travel Info > [Price Match Plus](#).

Earning more

Go ahead, you're worth it. You work hard for your money and we want to help you earn as much as you can when you book Funjet Vacations.

Commissions

Earn 5% commission on scheduled air for:

- All bulk fares regardless of destination and carrier
- All international and Hawaii scheduled air via American Airlines, Delta, and jetBlue
- All air with other scheduled air carriers (varies by class of service and origin/destination; valid on air + hotel vacations)

Charter/Value Air:

- Up to 15% commission on air + hotel bookings
- 5% commission on charter/value air only



Other:


- 10% on car portion on air + car vacations
- Up to 10% on all commissionable optional features
- Up to 15% on transfers in Mexico and Caribbean

Funjet also provides the ability to Set Your Own Commission or increase your commission amount up to 30% or \$500, whichever is higher. You can adjust your commission right in the reservation tool by clicking the *Booking Administration* button.

Find it in VAX: Suppliers > Funjet Vacations > Agent Rewards > [Commission](#).

Upgrade Bonus

Previously referred to as our 2% upsell program, you can earn additional commission on the entire hotel portion (not just the upgraded difference) when you upgrade room categories at participating hotels in Mexico and the Caribbean.

Just look for this Agent Value ID when searching for hotels:  Upgrade Bonus \$ Available .

Find it in VAX: Suppliers > Funjet Vacations > Agent Rewards > [2% Bonus Program](#).

Agent Bonus Cash

Earn cash on top of your commission for all qualified Funjet bookings when you participate in our Agent Bonus Cash program. We've paid out over \$4.2 million to agents since 2016.

Once you [register](#) for the Agent Bonus Cash program, you'll receive a reloadable rapid!® Prepaid Visa® card in the mail. Anytime you book a participating hotel, we'll load your Bonus Cash right onto your card. And, it's yours to spend anywhere, any way you like.

Just look for this Agent Value ID when searching for hotels:  Agent Bonus Cash .

Find it in VAX: Suppliers > Funjet Vacations > Agent Rewards > [Agent Bonus Cash](#).



TMTC Stars Program

Once you reach \$250,000 in traveled sales, you will be automatically enrolled in our TMTC Stars program. The TMTC Stars program has four tiers and is based on your previous year's production in traveled sales as well as how you're pacing in the current year with TMTC-brand reservations. Enjoy increased benefits throughout the year as your production increases. Plus, there's no need to register or sign-up. We'll notify you when you reach Rising Star status.

TMTC Stars tiers:

- Mega Star: \$1M +
- Super Star: \$750,000 - \$999,999
- Shining Star: \$500,000 - \$749,000
- Rising Star: \$250,000 - \$499,999

Perks for all levels:

- Receive past customer booking data
- Creative Connection support
- Personal communication about pacing
- Discounted FAM trips
- Invitation to market-specific events
- TMTC Stars agent certificate
- Discounted or free registration for the Summit

Find it in VAX: Suppliers > Vacation Packages > The Mark Travel Corporation > [TMTC Stars](#).

Get in touch with us

Reach out to your local [business development professional](#) to find out more about maximizing your profitability and growing your business with Funjet Vacations.

Connect with a specific team: [Support](#)

Funjet Vacations Customer Care Team: fjvcustomersupport@marktravel.com
1-800-558-3060

Cheat Sheet

